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Mr. Landau's practice concentrates on the representation of physicians and medical practices in employment contracting, income division and shareholder matters. He also assists clients in managed care contracting and general corporate and business law matters.

Mr. Landau has been involved in representing numerous physicians and group practices in the structuring of mergers and practice formations, and in negotiating sales of medical practices and related ancillary businesses to hospitals, management companies and other entities.

Robert J. Landau, Esq.

His numerous articles on practice management, legal and financial issues have been published in regional and national health care publications including *Medical Economics*, *Physician's Practice Digest*, *Ophthalmology Times*, *Medical Economics*, *Physicians News Digest*, *Argus*, *Focus Magazine*, *Pennsylvania Medicine*, *Review of Ophthalmology*, *Orthopaedic Resident*, *The Internal Medicine Resident*, *California Physician*, *Dental Management*, *Radiology Resident*, *Maryland Med/Chi Society*, and *Physician's Management*. In addition, Mr. Landau authored a book, "Income Division for Group Practices: Structuring Appropriate Physician Compensation Arrangements" for the American Academy of Ophthalmology.

Mr. Landau also lectures frequently to physician groups nationwide on the legal and management issues affecting the growth and stability of today's health care providers. Among the prestigious institutions where Mr. Landau has lectured are the American Academy of Ophthalmology, American Gastroenterology Association, Maryland Society of Otolaryngology, Erie County Medical Society, Riverview Medical Center, South Dakota Medical Group Management Association, Abington Family Practice Residency Program, Philadelphia Renal Dialysis Administrators, North Carolina Medical Society, The Pennsylvania Medical Society, Philadelphia County Medical Society, Bucks County Medical Society, Delaware County Medical Society, Temple University Ophthalmology Department, and University of Pennsylvania Department of Orthopaedics.

Mr. Landau is a graduate of the Washington College of Law of American University and holds a bachelor of arts degree from Connecticut College.

Affiliations: Pennsylvania Bar Association, Philadelphia Bar Association, American Academy of Ophthalmic Executives

Honors and awards: American Academy of Ophthalmology's Senior Achievement Award